



## An EndoWorks® Conversion Success Story

#### **Customer Profile**

Tampa General Hospital (TGH) is a 1,011-bed private not-for-profit hospital and one of the most comprehensive medical facilities in West Central Florida, serving a dozen counties with a population of more than 4 million. It is one of the largest hospitals in Florida, the region's leading safety net hospital, the area's only Level I trauma center and one of just four burn centers in the state.

As the primary teaching affiliate of the University of South Florida Health Morsani College of Medicine—a relationship that dates back to the school's creation in the early 1970s—more than 300 residents are assigned to TGH for specialty training in areas ranging from general internal medicine to neurosurgery. Further, USF medical students, nurses and physical therapy students all receive part of their training at TGH, where USF faculty admit

and care for patients alongside community physicians.

The 25 gastroenterologists, gastrointestinal surgeons, colorectal surgeons and oncologic surgeons with the Digestive Diagnostic & Treatment Center at Tampa General Hospital perform approximately 700 procedures a month utilizing the most advanced technology for both the diagnosis and treatment of all types of conditions concerning the digestive system.

In 2016, TGH was named one of the nation's top 50 hospitals in gastroenterology and GI surgery by U.S. News & World Report, and its pancreatic, hepatic, and biliary cancer programs and the esophageal disorders program have received disease-specific certification from The Joint Commission.

## **Challenge: Replacing EndoWorks**

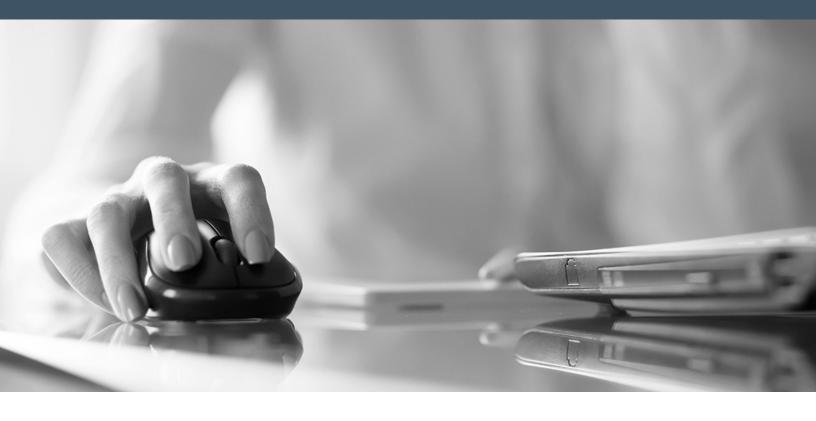
Tampa General found itself faced with the need to replace EndoWorks when Olympus announced its decision to leave the endowriter market and sunset its popular software. Exacerbating the situation, losing access to the historical data when the EndoWorks server was taken down would impact the credentialing process for Fellows.

Thus, it was imperative that there be a path for the complex task of migrating data from EndoWorks to the replacement solution. For TGH, that would consist of seven years' worth of data.

Ultimately, Tampa General chose Provation MD for Gastroenterology (GI) as its EndoWorks replacement. The decision was influenced by recommendations by Olympus and several affiliated physicians who had utilized Provation MD at another outpatient facility, who said the software was easy to use and manage.

"Those recommendations were important. But we also took a hard look at other vendors and found that Provation MD was the market leader, especially for GI reporting and image capture," said TGH Systems Analyst AJ Venezia.





### Solution: Provation MD for GI

Tampa General's decision to transition to Provation MD for GI puts the health system in good company. Since it was named by Olympus as a preferred EndoWorks replacement solution, more than 300 healthcare organizations have transitioned to Provation MD, including successful migration of more than 1 million historical procedure notes. The endorsement by Olympus is an important distinction, as it means Provation is one of just two vendors able to license an Olympus-developed export utility to seamlessly migrate data from EndoWorks to Provation MD.

"That is important because it will give our physicians access to historical data, which lets them see things like the number of procedures that were done at certain times of the year," said Venezia. "That is critical for our Fellows because it's part of their credentialing process."

Provation MD is the only dedicated structured reporting and coding solution that provides clinically relevant, intuitive software for more accurate and complete documentation of procedures. It allows physicians to efficiently capture robust detail from even the most complex procedures, then automatically generates clear procedure notes and reimbursement codes, quickly, easily and without dictation.

"It provides us with everything we wanted; ease of use, ease of structured reporting, and content that is highly reportable," said Venezia. "The latter was very important. EndoWorks did not have a lot of built-in content, so there was a lot of free-text data entered into the system."

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# Results: Accelerated Workflows, Precision Documentation

For Tampa General, the precision reporting available from Provation MD translates into the capture of a greater number of billable codes. Because the software can be easily deployed and kept updated on multiple computers, and also customized to suit physicians' specific needs, documentation and patient throughput are accelerated.

"Anytime you can make a doctor's workflow faster, they will appreciate it," said Venezia. "All these factors generated excitement among the physicians and eased adoption."

Further, while TGH does not yet have quantifiable metrics, Venezia says that the precision reporting made possible with Provation means more billable codes are being captured. Finally, thanks to the export tool, the health system was able to efficiently migrate more than 111,000 EndoWorks records to Provation MD, ensuring easy access to historical data.

"From the pre-migration site preparation, onsite trainers and postgo live support, to the final data migration, the transition was painless," said Venezia. "Then there is the software itself. Its features and functionality, customizability and user-friendly interface quickly won over our clinical staff. This contributed to the compressed timeframe needed to realize the full value of our investment. Overall, Provation MD and team have exceeded our expectations."

